

**Minutes of Meeting
City of Ladue Insurance Committee
June 6, 2017 9:00 a.m.**

A meeting of the Insurance Committee for the City of Ladue was held on June 6, 2017 at 9:00 a.m. at Ladue City Hall. The following members were present:

Mr. Steve Hall, Chairman
Mr. Walter Klein, Vice Chairman
Mr. Bob Roth
Dr. Jonathan Dehner, Advisor

City staff present were Mayor Nancy Spewak, Ms. Laura Rider (City Clerk and Asst. to the Mayor), Mr. Sam Zes (Finance Director), and Shelly Benson (Finance Clerk). Also present was Mr. David Layton from the Charles Crane Agency. Committee member Martin Kerckoff and Mr. David Wells were absent.

The meeting was called to order by Chairman Hall at 9:00 a.m. He asked for a motion to approve the agenda. Mr. Klein made the motion which was seconded by Mr. Roth and the motion passed unanimously. Chairman Hall asked for a motion to approve the minutes from the May 1, 2017 meeting. Mr. Roth made the motion which was seconded by Mr. Klein and the motion passed unanimously.

There were no members of the public present.

Mr. Layton reviewed the Property, Liability, and Workman's Compensation proposal. He stated the quotations from Travelers and Missouri Employer's Mutual reflect a \$49,642 decrease in estimated premium. This was primarily due to an improvement in the Workers' Compensation experience modification rate. He stated Selective Insurance Company was not prepared to offer a quote at this time; however he advised them we would be open to working with them in the future. One Beacon remains unable to offer competitive coverage. Chairman Hall mentioned the City should recognize the employees for making an effort to improve training and safety in the workplace, which directly affected the Workers' Compensation rate. Mr. Layton stated there will be an additional premium for the new firehouse when the City acquires it in September. Travelers offered a Cyber Liability option which raises the 1st party coverage limits from \$250,000 to \$1 million but with a higher 3rd party liability deductible of \$20,000 from \$10,000. This coverage carries an additional premium of \$3,711. Mayor Spewak asked if this coverage included a Ransomware situation and Mr. Layton answered it does cover E-Commerce Extortion and Business Interruption. Mr. Roth asked Mr. Layton if he could go back to Travelers and ask to get the 3rd party liability coverage deductible back to \$10,000 and increase the Remediation coverage or Data Restoration Expense to \$1 million from \$250,000.

Chairman Hall asked for a motion to recommend approval to the City Council of the Crime/Cyber Liability option, with the understanding that Layton is going to ask Travelers to adjust the 3rd party liability coverage deductible back to \$10,000 and increase the Remediation

coverage or Data Restoration Expense to \$1 million from \$250,000. Mr. Roth made the motion which was seconded by Mr. Klein and the motion passed unanimously.

Chairman Hall asked for a motion to recommend approval to the City Council of the Travelers and MEM renewal proposals. Mr. Roth made the motion which was seconded by Mr. Klein and the motion passed unanimously.

The committee discussed best practices and decided to review expectations and with the Crane Agency.

Chairman Hall made a motion to adjourn the meeting, which was seconded by Mr. Klein and the motion passed unanimously.

The meeting ended at 9:45 a.m.

Mr. Steve Hall
Chairman